

SOLARPONICS

SOLAR ELECTRIC & WATER HEATING



Solarize SLO County, Public Workshop
Elks Lodge, San Luis Obispo
August 15, 2013

FAQ's

Q: Am I getting quality panels, the same panels I would get if I was getting a regular quote and paying full price?

A: Yes. The panels, inverters, mounts, etc...are all the same quality products that are used on all installs. In fact, the panels that we (Solarize SLO County) require, must pass very specific performance standards for output, reliability, warranty, etc.

Q: I still got a lower quote from an installer not in the program. How is that possible?

A: Review your proposal in its entirety. Make sure you are looking at the AC output when making a comparison so that the inefficiencies are taken out. Also, double check that everything is included. Don't be afraid to ask if the permit, taxes, labor and material are all included in your estimate.

Solarize SLO County is your advocate as a consumer. We (Solarize SLO County) work for you, creating performance guidelines, rules of conduct, review of any add-on costs such as for clay roof tiles, and complete transparency. We also vet the installers so that you are working with someone we feel will be around to back the warranty, who does a quality install, and who is clear and concise with their proposals.

Q: What is the 20¢ fee that goes to the program? Aren't I really paying that?

A: The installer partners pay 20¢ per kilowatt installed to the Community Environmental Council to help fund the Solarize program so it is self-sustaining. There is no additional fee to the homeowner. The cost of this fee is easily offset by the administration, education and qualification work that the CEC and Solarize program delivers, saving the installers hundreds of dollars per install, with that savings accounting for the 20¢ fee. You are also recognizing larger discounts based on the installers lower negotiated pricing for their material. So in the end you are getting a great value with complete peace of mind.

Q: What makes Solarize SLO County so special?

A: Savings. Trust. Easy, simple process. Solarize participants save on average +15% on their systems compared to non-solarize program costs. The satisfaction ratings of Solarize participants is extremely high due in large part to the quality oversight of the program, the trust of having an advocate on their team, and dedicated local program install partners. Communities see a huge increase in the number of homes that are able to go solar. The momentum of home solar energy awareness and inquiries continues well beyond the program end date and benefits the entire local solar industry.